

Department of Information Resources

Miscellaneous Information Technology (IT) Hardware Peripherals and Components and Related Services

*** DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all o**
For reference purposes, the formu For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discou
DO NOT make any changes to the fo DO NOT make any changes to the format of the grids. Insert additional rows as needed.

PRICING SHEET

This Pricing Sheet (Bid Package 2) To Be Submitted To DIR With

SEE SPREADSHEET TAB (Below) LABELED EXAMPLE PRICING SHEET FOR EXAM

IT Hardware Peripherals and Components

PRODUCT MANUFACTURER/BRAND	PRODUCT DESCRIPTION (provide Name, Model and detailed product features)	Part Number	MSRP COST EACH/Per Unit
TEKVOX	TekMonitor DC Power Supply 24 Volts 0.63 Amps	10030	\$ 55.00
TEKVOX	TEK TPHD402 with PoC Series DC Power Supply 24 Volts 1.25 Amps	10036	\$ 55.00
TEKVOX	TekMonitor 2 POE (does not include 24V DC power supply)	70001	\$ 485.00
TEKVOX	TekMonitor Universal Translator (includes 24v DC Power Supply, Control System Adapter Cable & Display Cable)	70002	\$ 630.00
TEKVOX	TekMonitor 3 PoE (does not Include 24V DC Power Supply)	70004	\$ 565.00
TEKVOX	TEKVOX 2017 Standard Classroom Drop-In™ - includes matching speaker set & installation accessories	71021-DI	\$ 8,745.00
TEKVOX	TEKVOX Standard 2017 Lone Star Classroom Drop-In™	71021-DI-LSC17	\$ 8,745.00
TEKVOX	TEKVOX Dual Display Drop-In™	71022-DI	\$ 15,975.00
TEKVOX	TEKVOX 2 Room Combining Drop-In A/V™ solution	71021-RC2	\$ 24,495.00
TEKVOX	TEKVOX 2 Room Combining Drop-In A/V™ solution	71021-RC3	\$ 33,295.00
TEKVOX	TEKVOX 2 Room Combining Drop-In A/V™ solution	71021-RC4	\$ 39,995.00
TEKVOX	TEKVOX HD Student Collaboration Pod Drop-In™	71424	\$ 1,165.00
TEKVOX	TEKVOX 4K Multiviewer Collaboration Drop-In™	71028-DI	\$ 5,995.00
TEKVOX	TekMonitor Security Indicator with 4ft Flat Cable	78001	\$ 55.00
TEKVOX	Small Room - 180, Dual Technology, 40khz, 500 Ft2 OSC05-M0W	78002	\$ 165.00

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TEKVOX	Hitachi, Epson, Samsung, NEC, Sanyo DB-9FM TekSecurity Cable	78006	\$	30.00
TEKVOX	Hitachi DB-15FM TekSecurity Cable	78007	\$	30.00
TEKVOX	LG/Panasonic DB-9M TekSecurity Cable	78008	\$	30.00
TEKVOX	Sony DB-9M TekSecurity Cable	78009	\$	30.00
TEKVOX	Sanyo Mini Din-6 TekSecurity Cable	78010	\$	30.00
TEKVOX	Mitsubishi Mini Din-8 TekSecurity Cable	78011	\$	30.00
TEKVOX	Dell Mini Din-6 TekSecurity Cable	78012	\$	30.00
TEKVOX	Sharp Mini Din-9 TekSecurity Cable	78013	\$	30.00
TEKVOX	NEC/Toshiba Mini Din-8 TekSecurity Cable	78014	\$	30.00
TEKVOX	Olevia Mini Din-8 TekSecurity Cable	78015	\$	30.00
TEKVOX	TekTouchPad Single Gang Programmable Touch Screen Controller	78034	\$	515.00
TEKVOX	TekTouchPad Mounting Wedge	78035	\$	30.00
TEKVOX	Tabletop Cable Organizer with two US power outlets	78036	\$	445.00
TEKVOX	2" X 1" Plenum Rated Ceiling Box with six internal and one internal US power outlets plus external HDMI and TekSecurity jacks	78038	\$	795.00
TEKVOX	Mini Class D Amplifier 2x20 watts @ 4 ohm, with MIC mixer and RS-232	78040	\$	275.00
TEKVOX	Sony/Samsung/Panasonic LCD TVs 3.5mm Stereo TekSecurity Cable	78041	\$	30.00
TEKVOX	TekController X9 1920x1080 Touchscreen Controller with WiFi plus Ethernet LAN with Mounting Frame	78042	\$	995.00
TEKVOX	Plenum Rated 2' x 1' Ceiling Box with six internal and one external US power outlets plus external HDMI and TekSecurity jacks - No Cover Included	78900	\$	630.00
TEKVOX	Customized Logo on Cover for TEK-CB1-A - Standard Cover has a Star Logo	78901	\$	165.00
TEKVOX	6x1 HD Seamless Presentation Switcher	79033-N	\$	1,735.00
TEKVOX	HDMI Audio De-Embedder with 3.5mm Stereo Output	79053	\$	175.00
TEKVOX	4K Downscaler to 1080P with Audio Extraction	79063	\$	345.00
TEKVOX	7x1 4K Quad Multi-Viewer Presentation Switcher with 4 HDMI, 2 DP & 1 VGA Inputs and 1 HDMI Output	79064	\$	2,995.00
TEKVOX	HDMI & VGA With RS-232 HDBaseT Lite Wallplate Transmitter (Compatible Transmitter)	79066	\$	795.00

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TEKVOX	6x1 4K Switcher/Scaler with 4 HDMI & 2 VGA inputs with 3.5mm Audio and 1 HDMI with De-embedded Audio Out	79069	\$	455.00
TEKVOX	Ultra Slim Compact 4K HDMI Splitter - 1 Input to 2 Outputs	79070	\$	105.00
TEKVOX	Ultra Slim Compact 4K HDMI Splitter - 1 Input to 4 Outputs	79071	\$	165.00
TEKVOX	HDMI with RS-232 HDBaseT Lite Transmitter & Receiver Set PoC	79075	\$	744.00
TEKVOX	Modular Matrix input card - 4 HDMI with audio insertion, supports up to 4K resolution	79110	\$	425.00
TEKVOX	Modular Matrix Input card - 4 HDBaseT with audio insertion, supports up to 4K resolution	79111	\$	2,630.00
TEKVOX	Modular Matrix input card - 4 DVI Seamless with maximum resolution 1920x1200	79112	\$	415.00
TEKVOX	Modular Matrix input card - 4 VGA with audio inserts, compatible with YUV,YC & CVBS using cable adapter	79113	\$	1,105.00
TEKVOX	Modular Matrix input card - 4 3G-SDI	79114	\$	1,350.00
TEKVOX	Modular Matrix seamless input card - 4 seamless HDMI inputs with maximum 1080P resolution	79115	\$	1,105.00
TEKVOX	Modular Matrix output card - 4 HDMI with audio extraction, supports up to 4K resolution	79120	\$	555.00
TEKVOX	Modular Matrix output card - 4 HDBaseT with audio extraction, supports up to 4K resolution	79121	\$	1,780.00
TEKVOX	Modular Matrix output card - 4 DVI Seamless with maximum resolution 1920x1200	79122	\$	555.00
TEKVOX	Modular Matrix output card - 4 VGA, compatible with YUV,YC & CVBS using cable adapter	79123	\$	855.00
TEKVOX	Modular Matrix output card - 4 3G-SDI	79124	\$	1,450.00
TEKVOX	Modular Matrix seamless input card - 4 seamless HDMI outputs with maximum 1080P resolution	79125	\$	1,105.00
TEKVOX	TekFlex 16 Port Seamless HD Matrix Switcher with Interchangeable Inputs and Outputs	79201	\$	4,070.00
TEKVOX	TekFlex 32 Port Seamless HD Matrix Switcher with Interchangeable Inputs and Outputs	79203	\$	7,415.00
TEKVOX	TekFlex HMDI Input Card with Analog Audio Input	79210	\$	205.00
TEKVOX	TekFlex VGA Input Card with Analog Audio Input	79211	\$	205.00
TEKVOX	TekFlex DVI Input Card with Analog Audio Input	79212	\$	205.00

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~~Request for Offer - DID TCO TMB 253~~

TEKVOX	TekFlex HDBaseT PoE Input Card with Auxiliary Audio Port and RS232	79213	\$ 375.00
TEKVOX	TekFlex SDI Input Card with Loop Output	79214	\$ 330.00
TEKVOX	TekFlex HDMI Output Card with Analog Audio Output	79220	\$ 310.00
TEKVOX	TekFlex VGA Output Card with Analog Audio Output	79221	\$ 310.00
TEKVOX	TekFlex DVI Output Card with Analog Audio Output	79222	\$ 310.00
TEKVOX	TekFlex HDBaseT PoE Output Card with Auxiliary Audio Port and RS232	79223	\$ 495.00
TEKVOX	TekExpress Digital A/V Kit solutions	71400	\$ 998.00
TEKVOX	TekExpress Digital A/V Solution with color touch screen	71402	\$ 1,495.00
TEKVOX	TekExpress HD Collaboration Pod	71424	\$ 1,165.00
TEKVOX	TekExpress HD Conference System	71434	\$ 1,995.00
TEKVOX	ViewVault SB507 Classroom Monitoring System	81900	\$ 3,995.00
TEKVOX	ViewVault SB507 Dual Camera Classroom Monitoring System	89220	\$ 5,400.00
TEKVOX	Classview Single Camera Lecture Capture System	87201	\$ 11,495.00
TEKVOX	Digital Foundation Drop-In	71011-DI	\$ 4,195.00
TEKVOX			
25.30%			
RELATED SERVICE NAME	SERVICE DESCRIPTION (provide detailed service features)	Part/Service Number	MSRP COST EACH/Per Unit
Installation of TEKVOX Products	TEKVOX Professional Installation with services performed by Manufacturer Certified Technician. Workmanship Certified and Warranted by TEKVOX	TVXPROINSTALL	\$ 75.00
Level 1 On-Site Support	TEKVOX Professional On-site Technician	TVXPROTECH	\$ 75.00
Level 2 On-Site Support	TEKVOX Professional On-site Engineer	TVXPROENG	\$ 125.00
Software Development Services	TEKVOX hourly rate for software development for TEK Manager or TEK Enterprise	TVXPROSW	\$ 150.00
Custom Control System Development Services	TEKVOX Professional Custom Control System Development Services	TVXPROCCSDC	\$ 200.00

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Additional Discount Based On Aggregate Sales			
	Contract Sales Threshold	Service Category Description	Part Number if Applicable

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Other cells are filled.		
nt%) x (1+0.75%)		
Proposal		
PLES		
Discount % off MSRP (2 decimals)	* DIR Customer Price EACH/Per Unit	
25.00%	\$ 41.56	
25.00%	\$ 41.56	
25.00%	\$ 366.48	
25.00%	\$ 476.04	
25.00%	\$ 426.93	
25.00%	\$ 6,607.94	
25.00%	\$ 6,607.94	
25.00%	\$ 12,071.11	
30.00%	\$ 17,275.10	
30.00%	\$ 23,481.30	
30.00%	\$ 28,206.47	
25.00%	\$ 880.30	
30.00%	\$ 4,227.97	
25.00%	\$ 41.56	
25.00%	\$ 124.68	

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25.00%	\$	22.67	
25.00%	\$	22.67	
25.00%	\$	22.67	
25.00%	\$	22.67	
25.00%	\$	22.67	
25.00%	\$	22.67	
25.00%	\$	22.67	
25.00%	\$	22.67	
25.00%	\$	22.67	
25.00%	\$	22.67	
25.00%	\$	389.15	
25.00%	\$	22.67	
25.00%	\$	336.25	
25.00%	\$	600.72	
25.00%	\$	207.80	
25.00%	\$	22.67	
25.00%	\$	751.85	
25.00%	\$	476.04	
25.00%	\$	124.68	
25.00%	\$	1,311.01	
25.00%	\$	132.23	
25.00%	\$	260.69	
25.00%	\$	2,263.10	
25.00%	\$	600.72	

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25.00%	\$	343.81		
25.00%	\$	79.34		
25.00%	\$	124.68		
25.00%	\$	562.19		
25.00%	\$	321.14		
25.00%	\$	1,987.29		
25.00%	\$	313.58		
25.00%	\$	834.97		
25.00%	\$	1,020.09		
25.00%	\$	834.97		
25.00%	\$	419.37		
25.00%	\$	1,345.01		
25.00%	\$	419.37		
25.00%	\$	646.06		
25.00%	\$	1,095.66		
25.00%	\$	834.97		
25.00%	\$	3,075.39		
25.00%	\$	5,602.96		
25.00%	\$	154.90		
25.00%	\$	154.90		
25.00%	\$	154.90		

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Discount % Off - DIR TCO TMR 25%			
25.00%	\$	283.36	
25.00%	\$	249.36	
25.00%	\$	234.24	
25.00%	\$	234.24	
25.00%	\$	234.24	
25.00%	\$	374.03	
25.00%	\$	754.11	
25.00%	\$	1,129.66	
25.00%	\$	880.30	
25.00%	\$	1,507.47	
25.00%	\$	3,018.72	
25.00%	\$	4,080.38	
25.00%	\$	8,685.91	
25.00%	\$	3,169.85	
25.30%			
Unit of Issue	Discount % off MSRP (2 decimals)	* DIR Customer Price EACH/Per Unit	
HR	20.00%	\$60.45	
HR	20.00%	\$60.45	
HR	20.00%	\$100.75	
HR	20.00%	\$120.90	
HR	20.00%	\$161.20	
	0.00%	\$0.00	
	0.00%	\$0.00	

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	0.00%	\$0.00	
	0.00%	\$0.00	
	0.00%	\$0.00	
Original Discount	Additional Discount	Total Discount	